

Summary of Incoterms

Group E Departure	EXW (1)	Франко завод (1)	Ex Works (1)
Group F Main carriage unpaid by seller	FCA (1)	Франко перевозчик (1)	Free Carrier (1)
	FAS (2)	Франко вдоль борта судна (2)	Free Alongside Ship (2)
	FOB (2)	Франко борт (2)	Free On Board (2)
Group C Main carriage paid by seller	CFR (3)	Стоимость и фрахт (3)	Cost And Freight (3)
	CIF (3)	Стоимость, страхование и фрахт (3)	Cost, Insurance and Freight (3)
	CPT (4)	Фрахт/ перевозка оплачены до (4)	Carriage Paid To (4)
	CIP (4)	Фрахт/ перевозка и страхование оплачены до (4)	Carriage And Insurance Paid To (4)
Group D Arrival	DAF (1)	Поставка до границы (1)	Delivered At Frontier (1)
	DES (3)	Поставка с судна (3)	Delivered Ex Ship (3)
	DEQ (3)	Поставка с пристани (3)	Delivered Ex Quay (3)
	DDU (1)	Поставка без оплаты пошлины (1)	Delivered Duty Unpaid (1)
	DDP (1)	Поставка с оплатой пошлины (1)	Delivered Duty Paid (1)

- (1)= ...named place
 (2)= ...named port of shipment
 (3)= ...named port of destination
 (4)= ...named place of destination

Costs and transfer of risk

	Clearance	Import	Transit	Carriage contract and costs	Place of delivery	Transfer of risk	Transfer of costs
EXW	Buyer	Buyer	Buyer	Buyer	Seller's premises	Place of delivery	
FCA	Seller	Buyer	Buyer	Buyer	Place of delivery to carrier	Place of delivery	
FAS	Seller	Buyer	Buyer	Buyer	Free alongside ship at port of shipment	Place of delivery	
FOB	Seller	Buyer	Buyer	Buyer	On board at port of shipment	Ship's rail	
CFR	Seller	Buyer	Buyer	Seller	On board at port of shipment	Ship's rail Port of shipment	Port of destination
CIF**	Seller	Buyer	Buyer	Seller	On board at port of shipment	Ship's rail Port of shipment	Port of destination
CPT	Seller	Buyer	Buyer	Seller	Place of delivery to first carrier	Place of delivery	Place of destination
CIP**	Seller	Buyer	Buyer	Seller	Place of delivery to first carrier	Place of delivery	Place of destination
DAF	Seller	Buyer	Costs are divided *	Seller	Place of destination at frontier	Place of destination	
DES	Seller	Buyer	Costs are divided *	Seller	On board at port of destination	On board at port of destination	
DEQ	Seller	Buyer	Costs are divided *	Seller	On the pier at port of destination	On the pier at port of destination	
DDU	Seller	Buyer	Seller	Seller	Place of destination	Place of destination	
DDP	Seller	Seller	Seller	Seller	Place of	Place of destination	

destination

Clearance	Assumption of the cost of clearance and provision of required documentation in the exporter country.
Import	Assumption of the cost of import processing and provision of required documentation in the importer country.
Transit	Assumption of the cost of transit and provision of required documentation in the transit country. * Costs are shared between seller and buyer during carriage of goods to a designated place or from it. The seller is obligated at its cost and its risk to provide all required documentation for carriage to the place of destination. The buyer assumes these obligations at the place of destination.
Carriage contract and costs	The party to a contract which is responsible for concluding a carriage contract and for the costs of appropriate carriage to the place of transfer of costs.
Place of delivery	Place where the seller is obligated to deliver the goods (precise definition!).
Transfer of risk	Transfer of risk from the seller to the buyer.
Transfer of costs	Place of transfer of costs from the seller to the buyer.
Transport insurance	Under clauses **CIF and CIP the seller is obligated at its cost to arrange transport insurance on behalf of the buyer in the amount of ICC (Institute Cargo Clauses) minimum coverage. The minimum coverage must cover the purchase price plus 10% (i.e., 110%) and be contracted in the same currency as the purchase-and-sale contract.